

# ART is no longer a source of worry: Insights from Malawi and Zimbabwe

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## For many people, ART IS HIV



And this makes ART the problem



## We set out to make ART the solution



### **RESEARCH**

RESEARCH TO
UNDERSTAND ART
FROM THE USER'S AND
PROVIDER'S POINT OF
VIEW



### **DESIGN**

DESIGN A CAMPAIGN
WITH USERS THAT
FEATURES ART'S
BENEFITS



## **PILOT**

TEST THROUGH
MULTIPLE CHANNELS



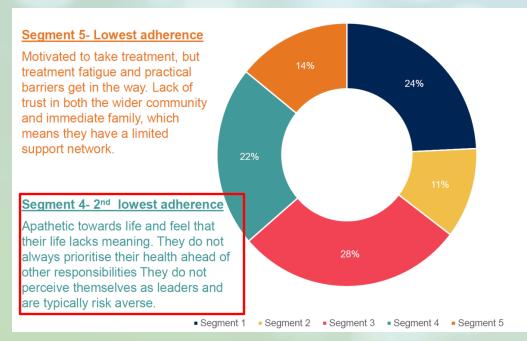
## **SCALE**

CATALYZE REGIONAL LEARNING & ADAPTATION AND SCALE

### STAKEHOLDER ENGAGEMENT



## We identified a segment of ART users who could be reached by a campaign



#### Segment 1- Middle adherence

Overwhelmed by life's challenges and health is not a priority, but optimistic for a more positive future.

#### **Segment 2- highest adherence**

Positive attitude towards the future and looked to as a leader. High trust in their immediate network but are more wary of the wider community.

#### Segment 3- 2<sup>nd</sup> highest adherence

Feels confident managing HIV and has a positive outlook on life. Health is a key priority and they are proactive at managing it.

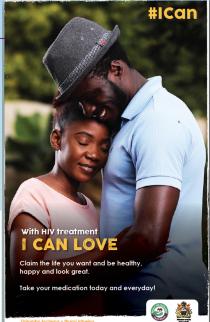




And featured people living with the virus

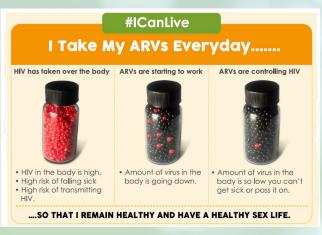


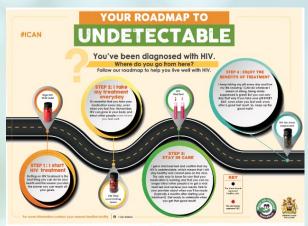
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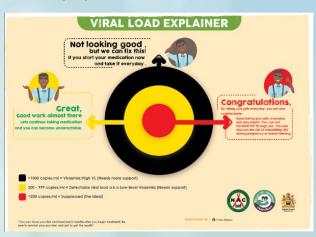


#### #ADHERENCE2023

## We created and adapted tools for providers, making it easier to explain viral load suppression













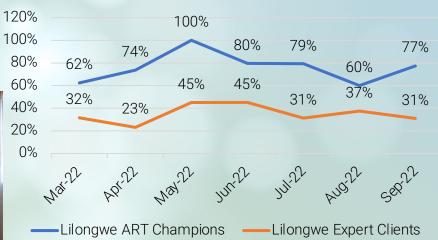
## #ADHERENCE2023 Champions

## We trained "expert clients" to be ART Champions and helped hundreds return to care



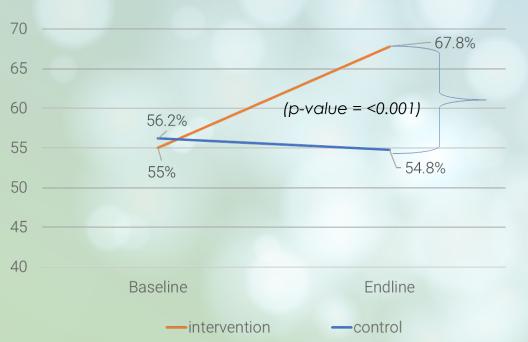
## Patients Returned to Care Champions vs Expert Clients

(Mar-Sept 22)



We increased knowledge that ART prevents

transmission



They said if you see a bottle, with too many red beads it means virus will be too much in your body. But as you are on treatment you notice that the bottle has some black beads and less of the red beads - it means you are taking your medication well and the virus is suppressed. Even when you have unprotected sex you cannot transmit the virus to your partner.

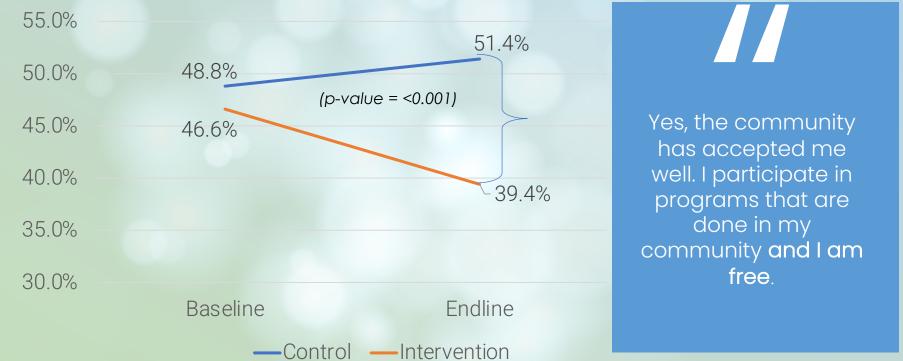
#ADHERENCE2023

Percentage of people who agreed or strongly agreed with the statement:

If I'm virally suppressed, I cannot transmit HIV to my partner



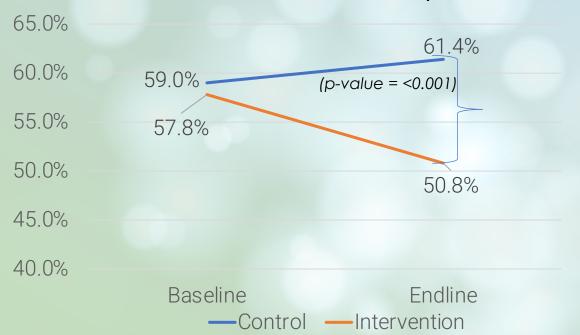




Percentage of people who agreed or strongly agreed with the statement: Living with HIV is a source of worry for me

And we turned ART from a source of shame into a

normal part of life



...I got inspired by what I heard from the ART Champions. I am encouraged to adhere to treatment. I want to be an ART champion in my community to offer support to my fellow people living with HIV.

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Percentage of people who disagreed or strongly disagreed with the statement:

I worry that people in my community will discover I take ARVs



## **THANK YOU**

## **Key Partners**



BILL & MELINDA GATES foundation Johnson

### Government & CSO Partners















## Implementing Team













