## CONTROLLING THE HIV EPIDEMIC WITH ANTIRETROVIRALS

#### Having the Courage of Our Convictions

1-2 October 2015 • Paris

#### Where is the Demand? – Clearing Bottlenecks to Attaining the 90-90-90 Targets



Reuben Granich, MD, MPH Vice President and Chief Technical Advisor (IAPAC)



### Ding dong the CD4 witch is dead!



Test and start guidelines will have a major impact on our HIV response



# Outline

- Current situation
- Bottlenecks
  - Accountability and open data
  - M and E and cascade
  - Policy
  - Global financial situation
  - Leadership



#### Are we on track to end epidemic?

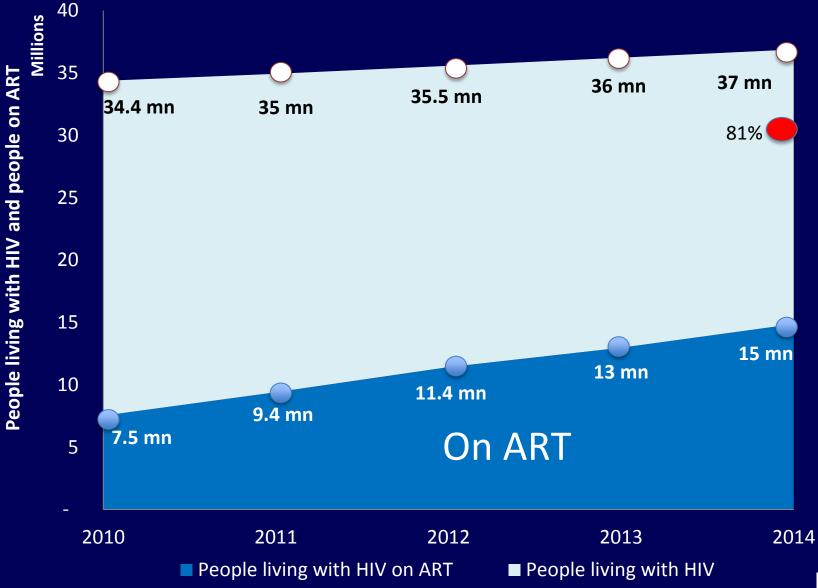
By end of 2014:

- ~50% of people living with HIV <u>do not</u> know their status
- ~22 million (59%) are <u>not</u> on treatment
- ~1.2 million deaths
- ~2 million new infections (5480 per day; 228 per hour)



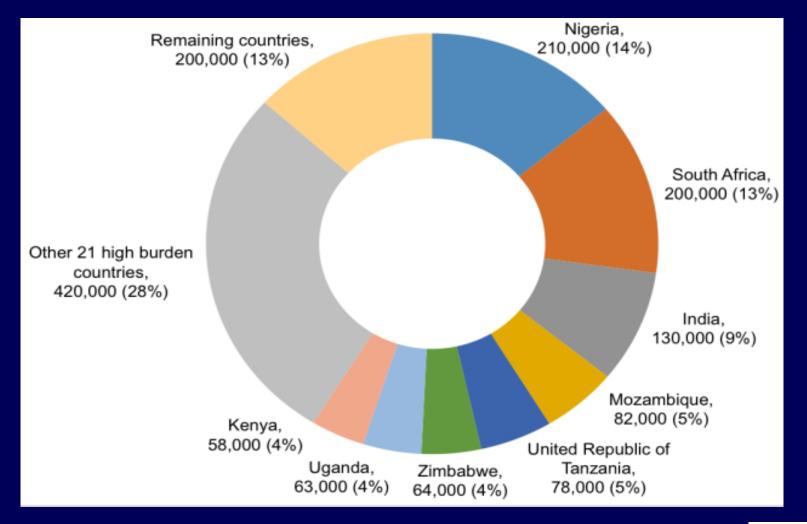


#### Global access to HIV treatment, 2010-2014





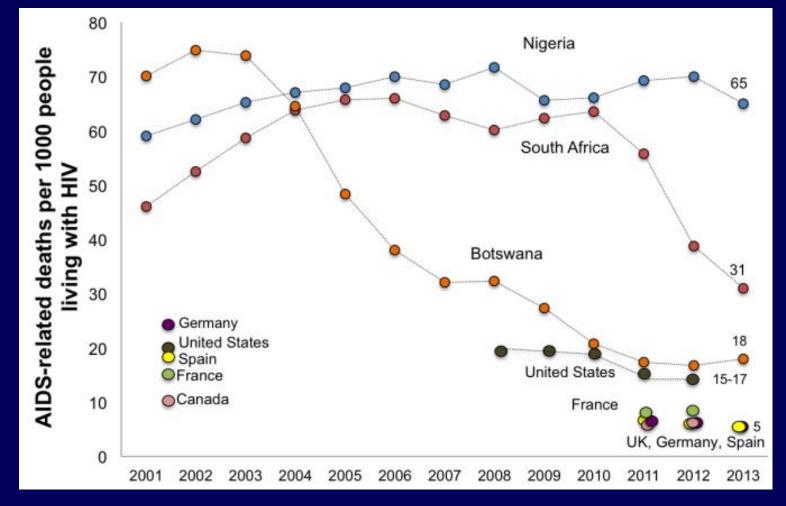
# Eight countries account for 59% of Global AIDS Deaths, 2013





Granich R, Gupta S, Hersh B, Williams B, Montaner J, Young B, et al. PLoS ONE. 2015

#### Trends in estimated death rate per 1000 PLHIV, 2011-2013



Trends in AIDS deaths, new infections and ART coverage in the top 30 countries with the highest AIDS mortality burden; 1990-2013. Granich et al. PlosOne, 2015



# Outline

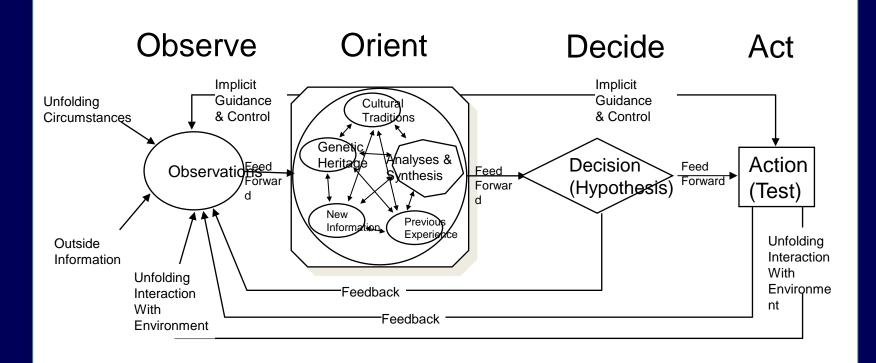
#### Bottlenecks

- Monitoring and evaluation
- Policy
- Cascade
- Global finance
- Research ethics
- Leadership
- Defining end game and metrics for success
- PrEP vs Tx

- Community engagement and activist voice



#### Information delay bottleneck



#### Shorten OODA loop



#### Data hoarding bottleneck

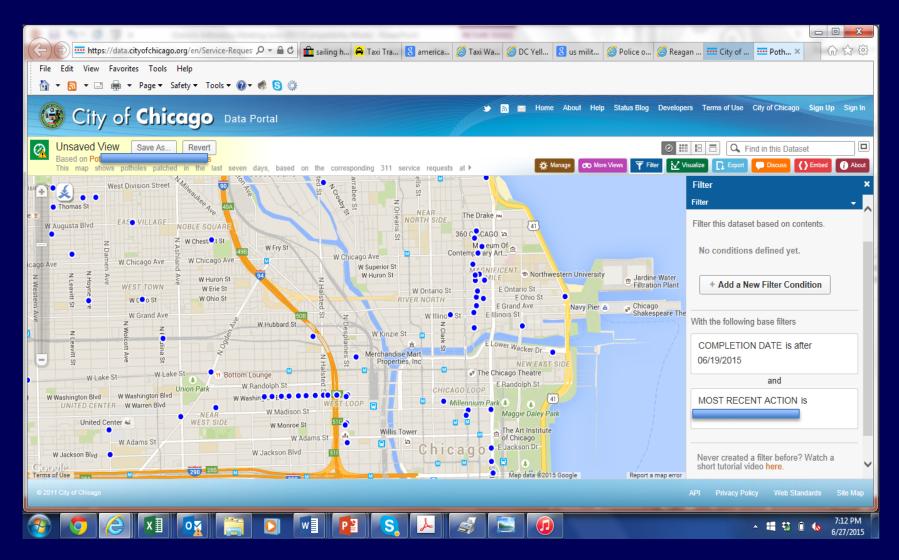
#### Open data principles (Sebastapol, California 2007)

- 1) Complete
- 2) Primary
- 3) Timely
- 4) Accessible
- 5) Machine processable (not image)
- 6) Non-discriminatory (anyone, anon)
- 7) Non-proprietary
- 8) License-free





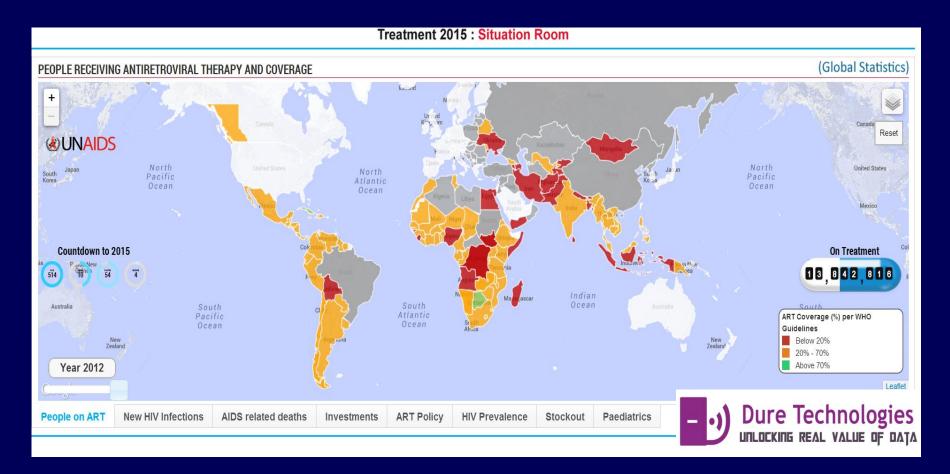
#### Example of near real time open data



Bonus question beer or soft drink...



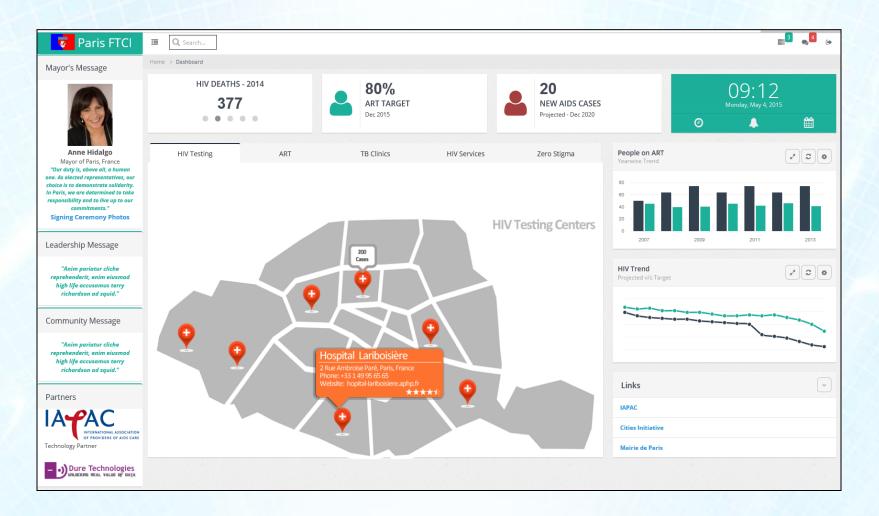
# **UNAIDS Situation Room Opening Page**



- Note counter—time and number on ART
- Google map based—drill down possible
- Slider allows for backward look at previous years



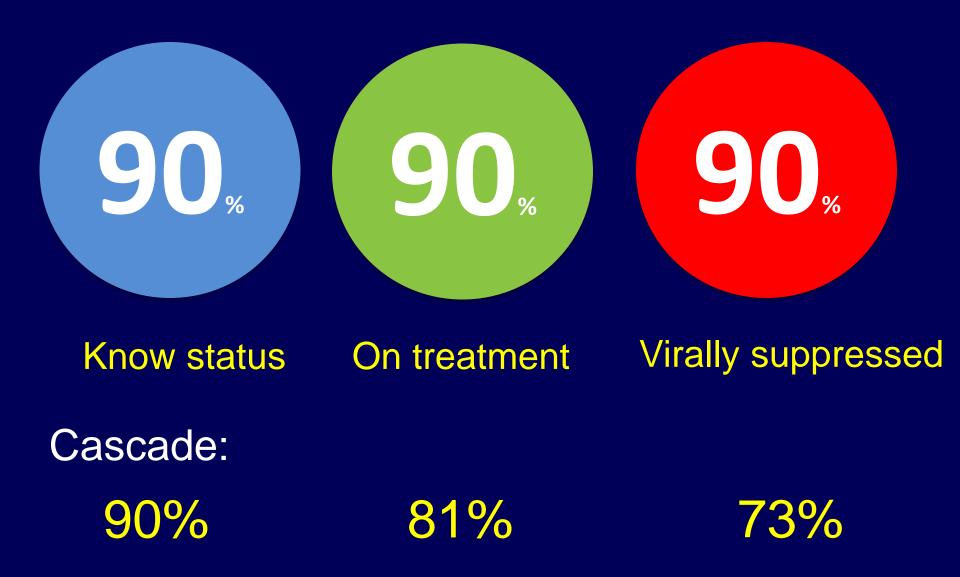
#### FAST-TRACK CITY DASH BOARD



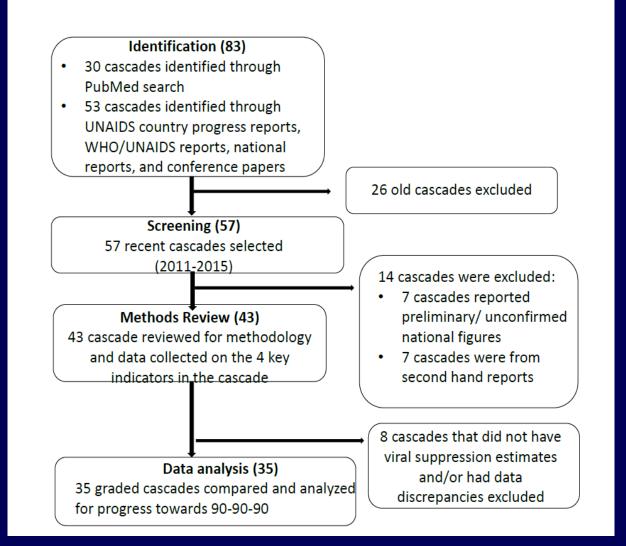




#### UNAIDS targets: harnessing treatment as prevention



# **Public Domain Cascade Search**

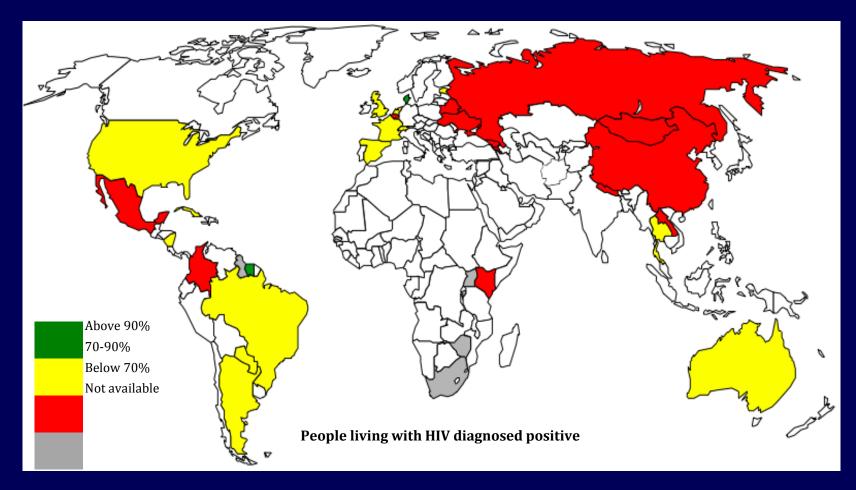




#### Methods review: high, medium, low quality methods

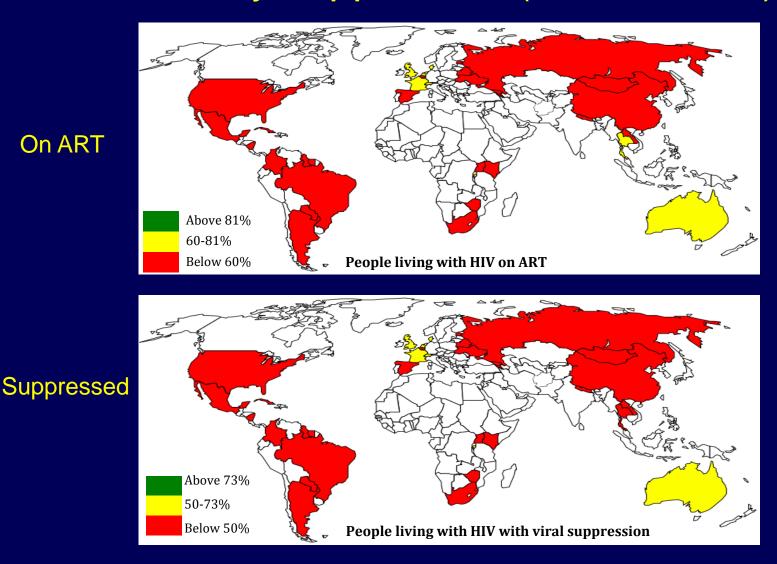
| Appendix: Table 1      |  |  |   |  |   |            |  |  |
|------------------------|--|--|---|--|---|------------|--|--|
| Country                | Source                                 | Estimated PLHIV  | Diagnosed   | On ART   | Viral suppression   | Quality    |  |  |
| Antigua and<br>Barbuda | Newspaper article                      | Data not available   | National programme data   | National programme data  | Data not available  | Incomplete |  |  |
| Argentina              | National<br>programme report           | UNAIDS estimate  | Not available   | Not available  | VL <50 copies/mL<br>Not available   | Source?    |  |  |
| Armenia                | UNAIDS meeting<br>report               | UNAIDS estimate  | Not available   | Not available  | VL <250 copies/mL<br>Not available  | Source?    |  |  |
| Australia              | National<br>surveillance report        | Diagnosed +<br>Undiagnosed<br>(based on cross-<br>sectional<br>prevalence surveys<br>and on reported HIV<br>and AIDS cases)  | National HIV Registry<br>and estimation of deaths   | ART coverage is estimated as<br>average of 4 approaches: ARV<br>prescription count (Australian<br>HIV Observational Database<br>or AHOD); self-reported ART<br>use in large national survey;<br>pharmacy dispensing data<br>from New South Wales; study<br>in Victoria analyzing data on<br>ARVs and non-identified<br>individuals receiving ART in<br>Melbourne | VL <400 copies/mL<br>Calculated as proportion of<br>people with viral suppression<br>recorded in AHOD (cohort size<br>of 3,972) | Medium     |  |  |
| Belarus                | National<br>programme<br>review by WHO | Numbers based on<br>estimate & personal<br>communications<br>with the Infectious<br>Disease Hospital in<br>Minsk   | Numbers based on<br>estimate & personal<br>communications with the<br>Infectious Disease<br>Hospital in Minsk | Numbers based on estimate<br>and personal communications<br>with the Infectious Disease<br>Hospital in Minsk   | Numbers based on estimate<br>and personal communications<br>with the Infectious Disease<br>Hospital in Minsk                    |            |  |  |
| Belgium                | National cohort<br>data                | UNAIDS estimate  | National registration of<br>new diagnosis   | National cohort data   | VL <500 copies/mL<br>National cohort data   | High       |  |  |
| Bhutan                 | UNAIDS country<br>progress report      | UNAIDS estimate  | National programme<br>PLHIV database  | National programme PLHIV<br>database   | Data not available  | Incomplete |  |  |
| Brazil                 | National<br>programme report           | Sistema de<br>Informacao de<br>Agravos de<br>Notificacao or<br>System for<br>notifiable diseases<br>information (SINAN)<br>and Sistema de<br>Informacao de<br>Mortalidade System<br>on Information on<br>Mortality (SIM) | SINAN and SIM   | Sistema de Controle Logistico<br>de Medicamentos or Logistics<br>Control System of Medicines<br>(SICLOM)   | VL <1,000 copies/mL<br>Sistema de Controle de<br>Exames Laboratoriais or<br>System for Laboratory Tests<br>Control (SISCEL)     | Medium     |  |  |
| China                  | WHO-UNAIDS<br>meeting<br>presentation  | UNAIDS estimate  | National Center for<br>AIDS/STD Control and<br>Prevention (NCAIDS)<br>programme data                          | NCAIDS programme data  | VL <1,000 copies/mL<br>NCAIDS programme data<br>(viral load suppression<br>measured from a sub-sample<br>of those on ART)       | Medium     |  |  |
| Colombia               | UNAIDS report                          | UNAIDS estimate  | Ministry of Health and<br>Social protection data  | UNAIDS Global AIDS<br>response progress reporting  | VL <1,000 copies/mL<br>National programme data  | Medium     |  |  |
| Cuba                   | WHO report                             | Ministry of Public<br>Health, HIV<br>Registry.<br>Estimated as the<br>difference between   | HIV Registry<br>(Calculated as everyone<br>diagnosed between 1988<br>and 2012 minus deaths)                   | HIV Registry   | Undetectable viral load<br>HIV Registry   | Medium     |  |  |

#### Proportion of people living with HIV diagnosed

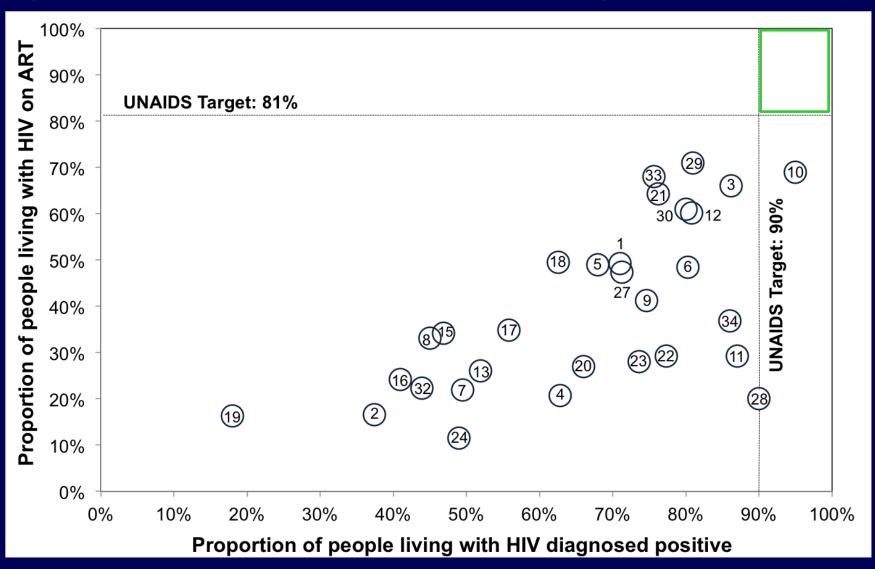


#### (35 countries)

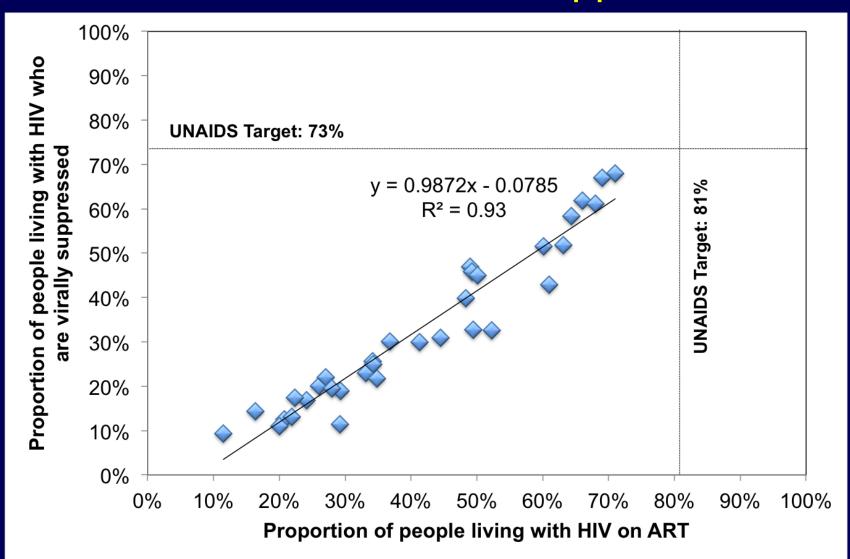
#### Proportion of people living with HIV on ART and virally suppressed (35 countries)



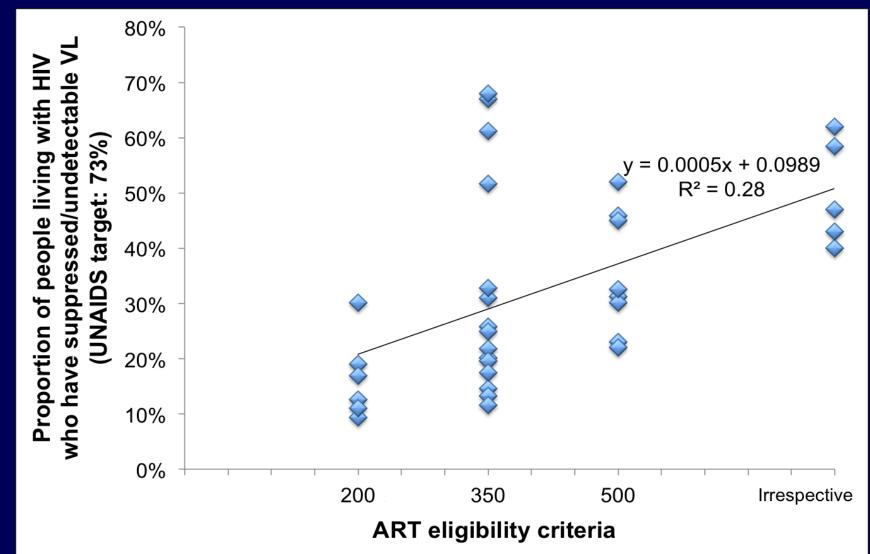
# Proportion of people living with HIV diagnosed positive versus those on ART (35 countries)



# Proportion of people living with HIV on ART versus those with viral suppression



# ART eligibility criteria versus proportion of people living with HIV with viral suppression



#### Clearing bottleneck to measure 90-90-90

- Standardize cascade methods
- Make cascades available in public domain
- Improve viral load measurements to be more representative of people on ART
- Move quickly toward cohort and ability to follow patients from diagnosis to viral suppression
- Implement periodic population based surveillance of HIV diagnosis and VL suppression

# The translating science to service delivery bottleneck

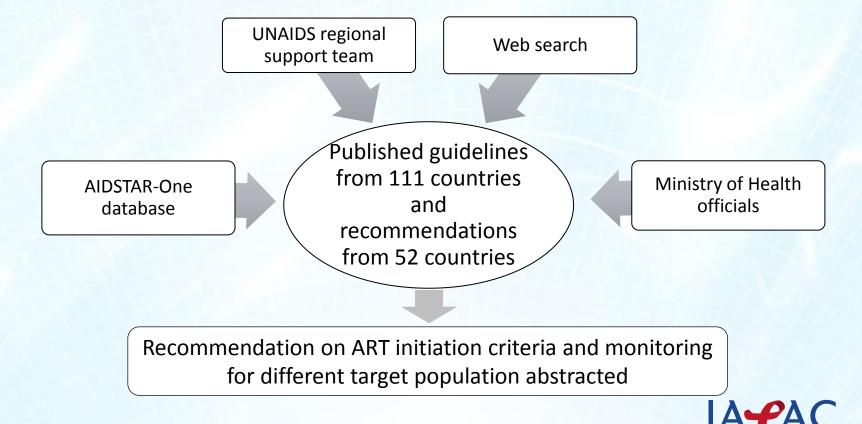


#### How can we accelerate translation?

### Objectives and methodology: "wiki strategy"

**Objective:** 

Compare national ART guidelines for 149 countries with WHO 2013 guidelines



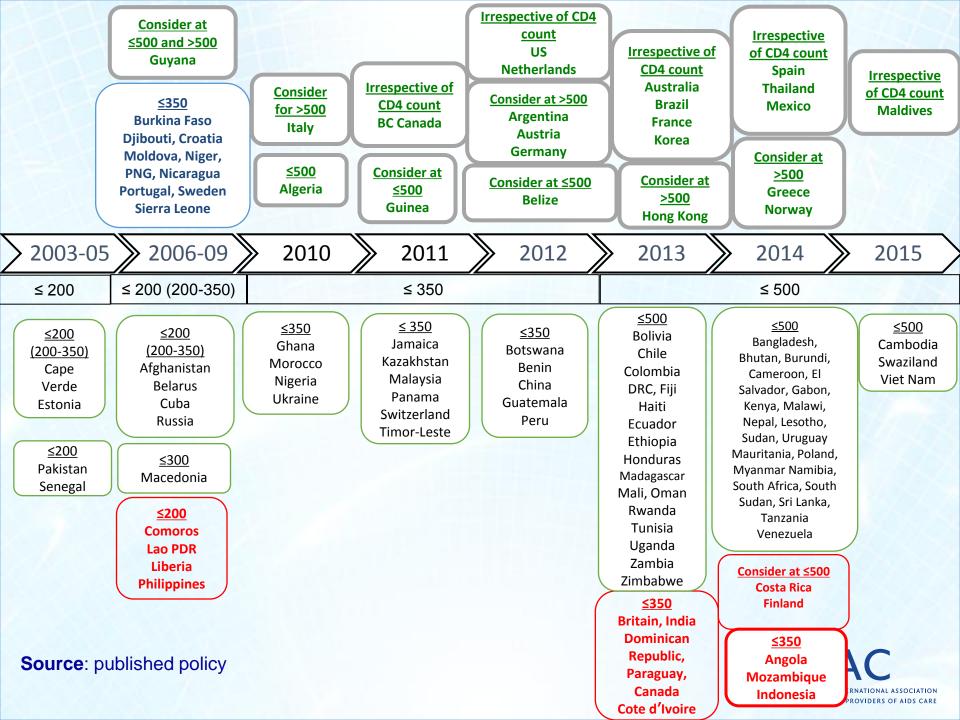
Search end date: September 2015

# ART initiation for asymptomatic people

| ART initiation criteria  | No. of<br>Countries | People with<br>HIV (2014)                                 | Countries   |  |
|--|---------------------|---|---|--|
| Irrespective of<br>CD4 count   | 10                  | 2,925,000<br>(8%)   | Australia, Brazil, British Columbia (Canada), France, Korea, Maldives, Mexico, the Netherlands, Papua (Indonesia), Spain, Thailand, US  |  |
| Consider for >500  | 8                   | 142,000 (1%)  | Argentina, Austria, Germany, Greece, Guyana, Hong Kong, Italy, Norway   |  |
| ≤500<br>WHO<br>recommendation  | 42                  | 19,485,000  | Algeria, Bangladesh, Bhutan, Bolivia, Burundi, Cambodia, Cameroon,<br>Chile, Colombia, Democratic Republic of Congo, Ecuador, El Salvador,<br>Fiji, Ethiopia, Gabon, Haiti, Honduras, Kenya, Lesotho, Mali, Madagasca<br>Malawi, Mauritania, Myanmar, Namibia, Nepal, Oman, Poland, Rwanda,<br>South Africa, South Sudan, Sri Lanka, Sudan, Swaziland, Tanzania,<br>Tunisia, Uganda, Uruguay, Venezuela, Viet Nam, Zambia, Zimbabwe |  |
| ≤350 (consider for<br>CD4 ≤ 500) <b>4</b>                                |                     | 129,000<br>(<1%)  | Belize, Costa Rica, Finland, Guinea   |  |
| ≤350   | 34                  | (30%)   | Angola, Benin, Botswana, Britain, Burkina Faso, Canada, China, Cote<br>d'Ivoire, Croatia, Djibouti, Dominican Republic, Ghana, Guatemala, India<br>Indonesia, Jamaica, Kazakhstan, Malaysia, Moldova, Morocco,<br>Mozambique, Nicaragua, Niger, Nigeria, Panama, Papua New Guinea,<br>Paraguay, Peru, Portugal, Sierra Leone, Sweden, Switzerland, Timor-<br>Leste, Ukraine   |  |
| ≤300   | 1                   | 200 (<1%)   | Macedonia   |  |
| ≤200 (consider for<br>CD4 ≤ 350)   | 6                   | 1,456,000<br>(4%)   | Afghanistan, Belarus, Cape Verde, Cuba, Estonia, Russia   |  |
| ≤200 6 218,000 (1%) Comoros, Lao PDR, Liberia, Pakistan, Philippines, Se |                     | Comoros, Lao PDR, Liberia, Pakistan, Philippines, Senegal |   |  |

PROVIDERS OF AIDS CARE

Source: published policy



### HIV policy is moving to test and treat

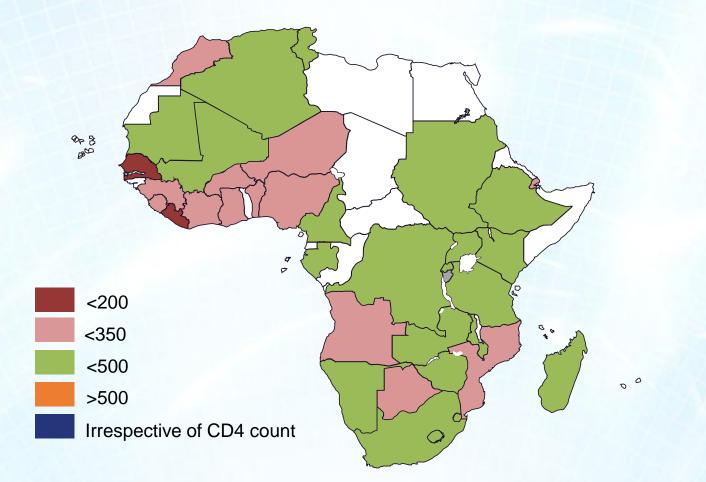


www.HIVpolicywatch.org



### **ART** initiation criteria in Africa

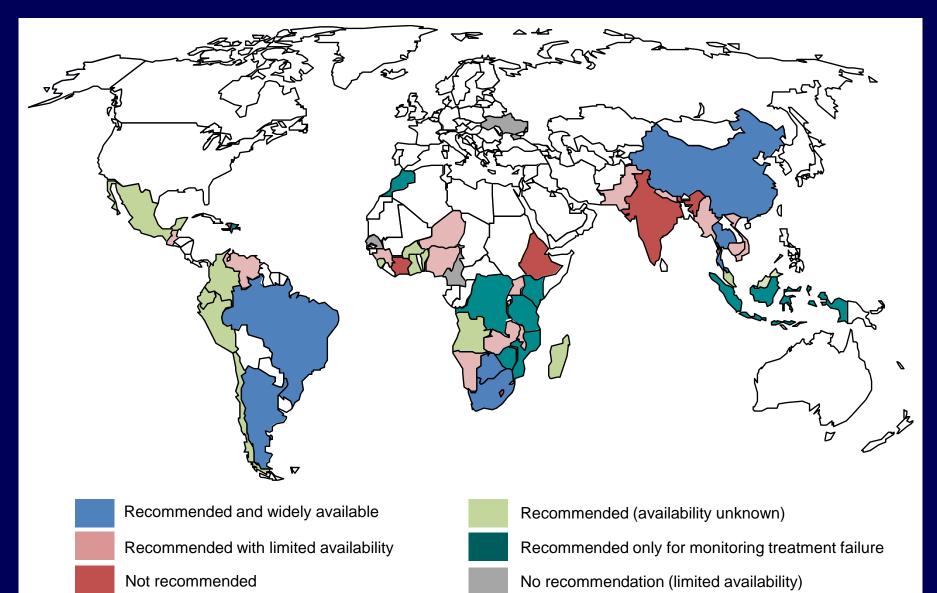
2013 WHO Recommendation : CD4 count ≤ 500 cells/mm<sup>3</sup>





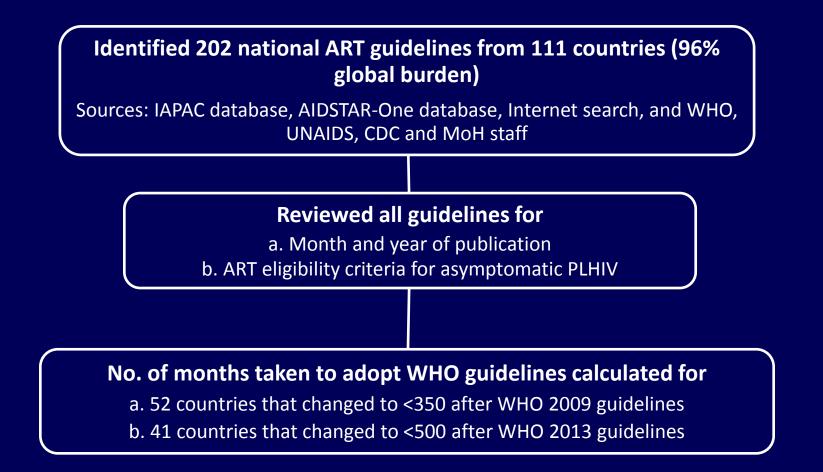
Source: published policy

#### Viral Load for ART monitoring (51 countries)



Source: MSF Issue Brief: Getting to Undetectable

### Policy Lag - Methodology

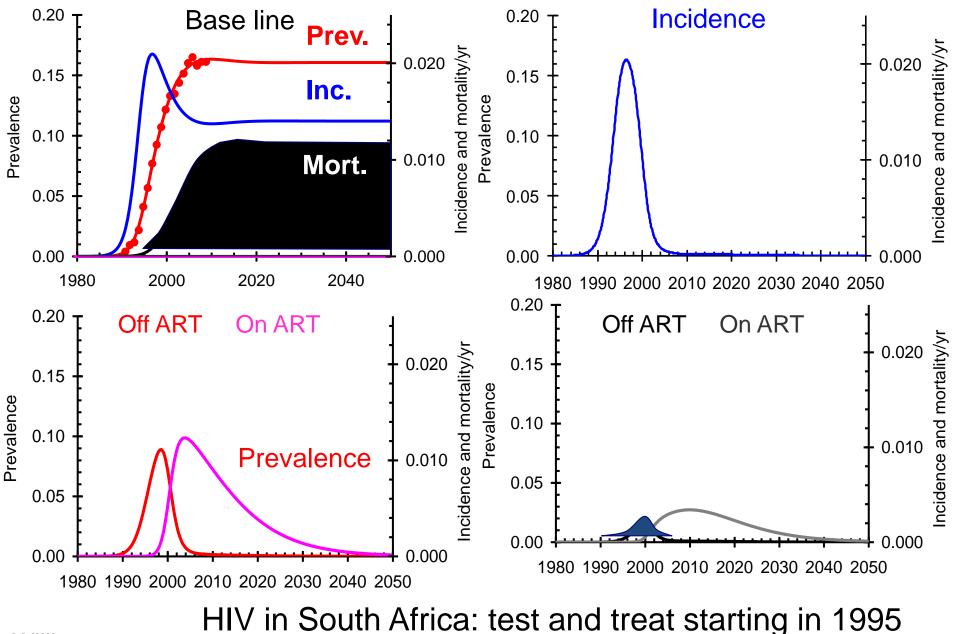


Average time to adopt WHO guidelines = <u>Total months taken to adopt WHO guidelines</u> Total no. of guidelines

# Policy Lag

|  | WHO 2009 guidelines                                       | WHO 2013<br>guidelines                 |
|--|---|--|
| Date of publication                                    | October, 2009   | June, 2013                             |
| ART eligibility criteria recommended                   | <350 cells/mm <sup>3</sup>                                | <500 cells/mm <sup>3</sup>             |
| No. of countries that<br>adopted the<br>recommendation | 52<br>(78% burden)  | 41<br>(53% burden)                     |
| Average time to adopt the<br>WHO guidelines (Range)    | <b>1 year 7 months</b><br>(1 month – 3 years 9<br>months) | <b>9 months</b><br>(1 month – 2 years) |
| Countries yet to adopt the recommendation              | <b>13</b><br>(5% burden)                                  | <b>47</b><br>(35% burden)              |

#### Accountability and the retrospectoscope



Williams 2010

#### Counseling and testing is feasible and works in a wide variety of settings-need to go to scale

#### 🙆 REUTERS ATEST NEWS



THE GLOBAL DESTINATION FOR DEAL-MAKERS AND INNOVATORS

ERS DEALS

Integrated Prevention Demonstration Campaign Launched in Western Kenya to Fight HIV.... Mon Sep 15, 2008 5:00am ED

tegrated Prevention Demonstration Campaign Launched in Western Kenya to Fight HIV, Malaria and Diarrhoeal Disease Innovative Campaign Breaks Down Policy and Funding Barriers and Paves Way for Affordable and Efficient Approach

KAKAMEGA, Kenya, Sept. 15 /FPNewsvire/ -- A new approach to fighting aria, diarrhoeal diseases and RTV was launched coday in the Mestern Kenyan troit of Kakamega in Larabi division. The new campaign will provide a basic care package consisting of a maMer(R) (nog-lassing insectionis-treated be net, a LifeStara(R) water

rification tool, condoms and educational materials as encouragement for

sidents to participate in a voluntary HIV counseling and testing campaign officially called the "Integrated Prevention Demonstration 100 residents of this di

first time, a campaign will provide a basic care package of health interventions as encouragement for voluntary HIV counselling By using PermaNet(R) bed nets, LifeStraw(R) water purifiers, and remement for an HTV test benefiting both HTV nositives and Vestergaard Frandsen and the developer of "There are many elements of this campaign that will

Senator Barack Obama and his wife, Michelle Obama know their status.



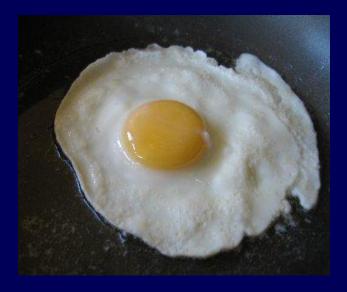




Photos courtesy of Bunnell R. Marum E. and Vestergaard

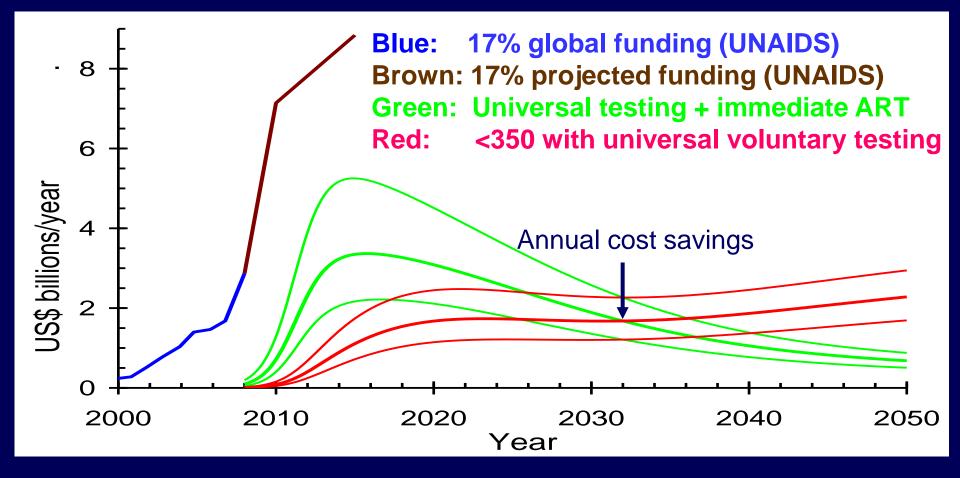
#### ART policy vs. funding confusion bottleneck





Can we afford to shift policy to meet 90-90-90 targets? Can we afford not to?

#### Estimated and projected funding and costs: We appear to be in the right ball park....



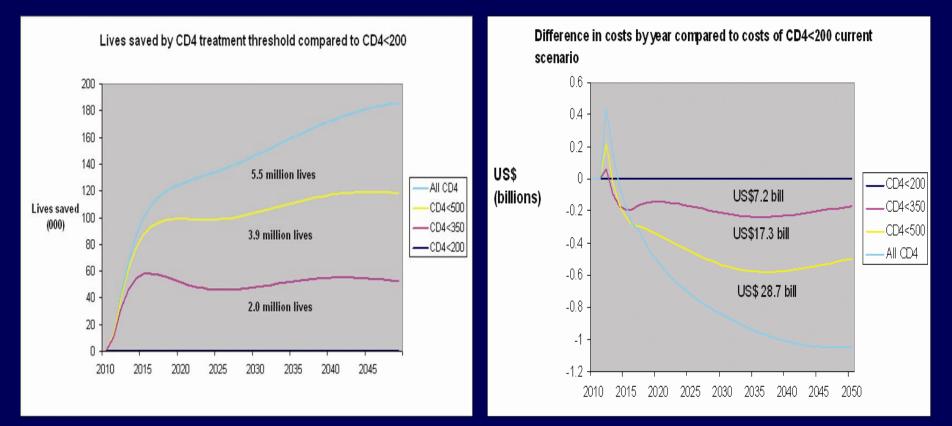
Cohen J. HIV/AIDS. The great funding surge. Science 2008 Jul 25;321(5888):512-9.

UNAIDS. Financial resources required to achieve universal access to HIV prevention, treatment, care and support. UNAIDS Report (2007). http://data.unaids.org/pub/Report/2007/20070925\_advocacy\_grne2\_en.pdf.

Granich Lancet 2008



### Expanding treatment can save millions of lives and billions of dollars



#### Potential lives and cost saved by expanding ART in South Africa

Granich et al. Expanding ART for Treatment and Prevention of HIV in South Africa: Estimated Cost and Cost-Effectiveness 2011-2050. Plos Med





#### PEPFAR BLUEPRINT: CREATING AN AIDS - free GENERATION







As a nation, we are firmly committed to turning the tide on the 30-year-old fight against AIDS. That's why I proudly announced last year that creating an AIDS-free generation is a new policy imperative for the Union Statement

To be clear, we still face ensembus challenges. Far too many people are dying from this disease. We not to reach more pople with both prevention and transmet services. But todgy, thanks to remarkable acientific discoveries and the work of coundes individuals, organizations and governments, an AIDS-4 generation is not just a rallying  $c_{T-1}$  it is a gott that is within our reach.

It the International AIDS Conference this past July, I asked our Global AIDS Coordinator, Ambassade tric Goody, to prepare this blueptint outlining our path to holping crease as AIDS-free generation. I area the next Coopers, the next Scentary of State, and all of our patremes here at home and around he world to understand verything we've learned and to have a road map for how the United States will omitrihute to an AIDS-free generation.

his blueptins should make ose thing clear: the United States is and will continue doing our part. But reating an AIDS-free generation is too big a task for one government or one country. It requires the orded to share in the responsibility we call on partner countries, other door nations, civil assisting faithassed organizations, the private sector, foundations, multilateral institutions and people living with HIV o join us as we call do our part.

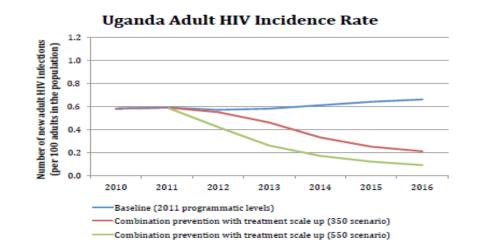
Sogther, we can deliver a better future to millions across the globe. A future where children are not bond with HIV..., where teenagers and adults are a far lower risk of constructing the virus..., where those who to have the virus get lifestring treatment. A future where every child has the chance to live up to his or er God-given potential.

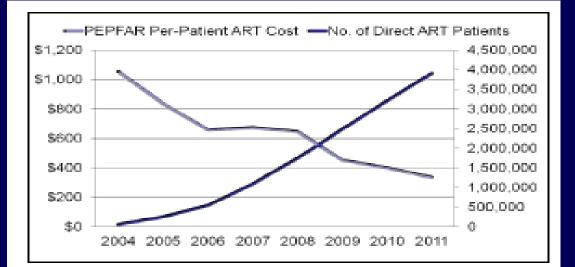
That's a future worth fighting for, togethe



ber 29, 201:

#### PEPFAR 2012 Blueprint: modelling end of AIDS



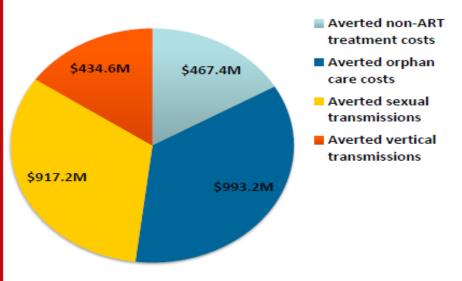




#### Broad societal benefits of ART (2013)

#### **Broad Societal Benefits of ART**

#### FY2013 Societal Cost Savings Attributable to PEPFAR Investment in ART: *\$2.8B*



#### For every 1000 patientyears of treatment:

- 226 patient deaths averted
- 432 children not orphaned
- 60 sexual transmissions of HIV averted
- 39 vertical (mother-tochild) infections averted
- 9 TB cases averted among HIV patients
- 2,419 life-years gained

Source: CDC estimates from the PEPFAR ART Cost Model (PACM) for the Office of the U.S. Global AIDS Coordinator, based on PEPFAR FY2013 APR results





#### **UNAIDS** needs estimates

#### Investments for AIDS response

2001

HOW AIDS Changed EVERY THING

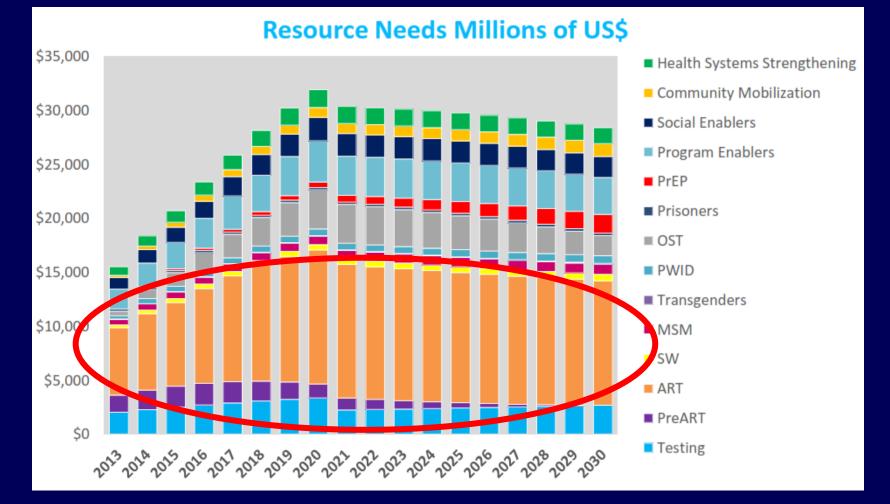
# **4.9 21.7 32** US\$ billion US\$ billion US\$ billion US\$ billion US\$ billion US\$ billion

2015

2020

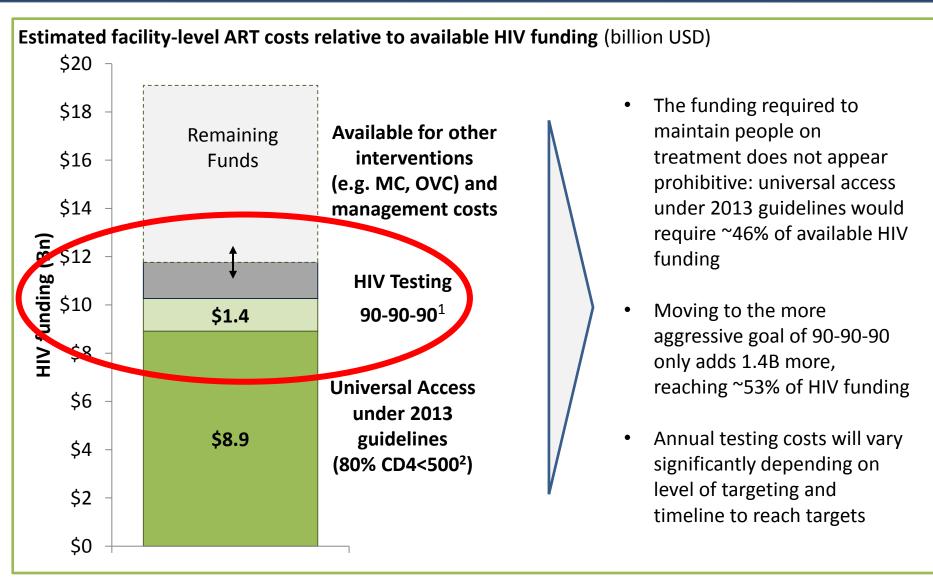


#### Full Package of UNAIDS Fast Track Interventions includes broad traditional response



Source: Jose Antonio Izazola-Licea, What would it take to make 90% of all people living with HIV aware of their own status? Presentation at the *Democratizing HIV Testing Conference, Geneva, 18-19 March 2015* 

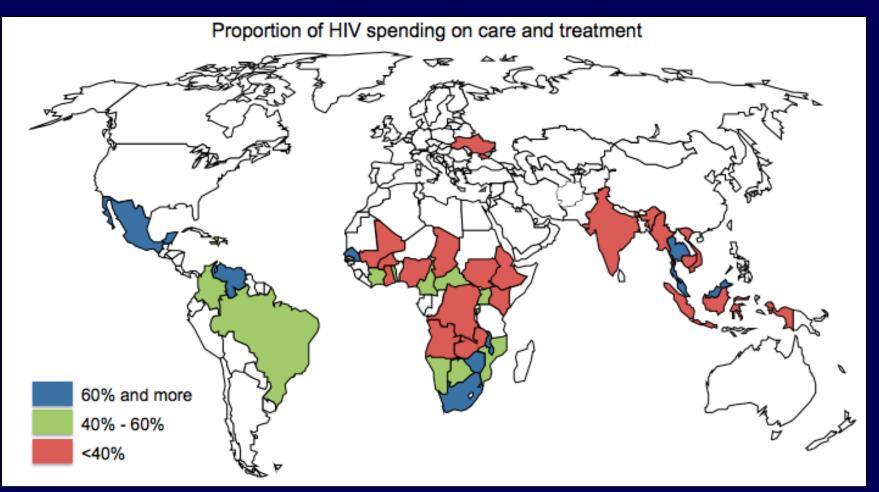
#### A high-level estimate suggests that universal access is affordable, with facilitylevel ART costs requiring 45-55% of available HIV funding (Ripin, CHAI)



1. Defined as 81% PLHIV

2. Also includes implementation of Option B+ and treatment for serodiscordant couples.

#### Global proportion of HIV spending on care and treatment in 39 low- and middle-income countries, 2009-2013



UNAIDS, AIDSinfo

### Global leadership opportunity or bottleneck?

- 90-90-90 is complex objective—requires leadership
- Leadership: GF, PEPFAR, Gates, UNITAID, UNAIDS, UNICEF, WHO, UNDP, MoH, IAS, CROI, NIH, etc.
  - Set the goal: 90-90-90 (accepted?)
  - How to cause change to occur (execution?)
  - How best to involve followers (execution?)
- Establish accountability mechanism



#### Apollo 13 Strategy: Houston we have a problem



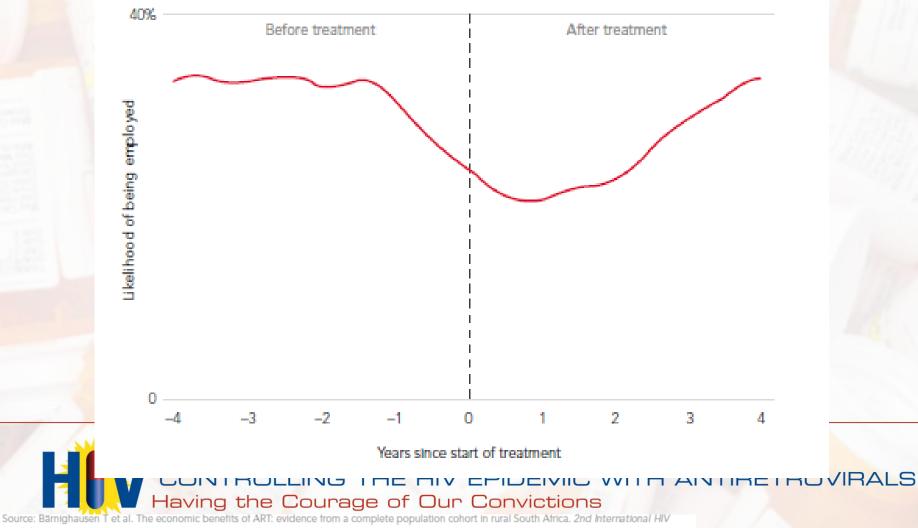
- Set clear and shared goals
- Identify bottlenecks
- Change business as usual
- Establish accountability and use open data
- Use cascade to measure progress to 90-90-90 target
- Determine costs and benefits of achieving 90-90-90
- Accelerate pace of translating science to service delivery
- Improve leadership, clarity regarding goals, execution and accountability

#### Thank you

- Somya Gupta
- Jonathan Mermin
- Mike Ruffner
- Brian Williams
- Julio Montaner
- Brad Hersh
- Jose Zuniga

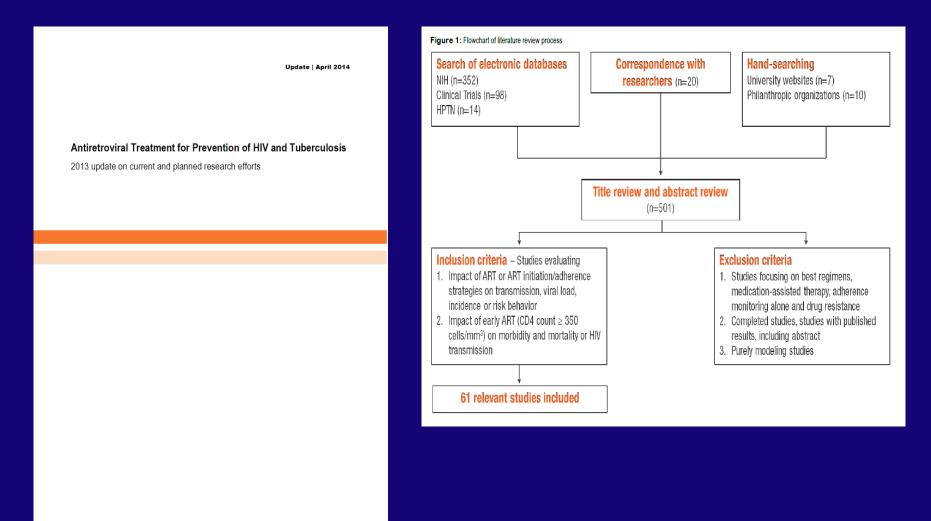
CONTROLLING THE HIV EPIDEMIC WITH ANTIRETROVIRALS Having the Courage of Our Convictions

#### Treatment has a positive economic impact: healthy people go back to work



Workshop on Treatment as Prevention, Vancouver, Canada, 22-25 April 2012.

#### TasP Research Update, 2014

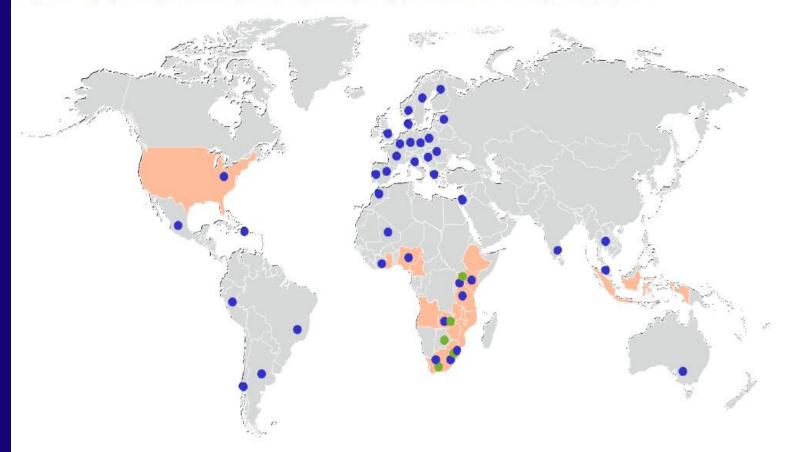


IATAC

http://www.avac.org/sites/default/files/resourcefiles/ART%20for%20prevention%20study%20update%20report%20March%202014.pd

#### **Global TasP Research Study Sites**

Figure 2: Map representing countries with studies on early ART for general population and combination HIV prevention programmes



Note: Orange represents countries with more than 10,000 new HIV infections (age 15+) in 2011; the blue dots represent countries conducting research on early ART for general population and the green dots represent countries with combination HIV prevention strategies.

#### AVAC UNAIDS Report, 2014 http://www.avac.org/resource/antiretroviral-treatment-prevention-hiv-and-tuberculosis

#### **Timeline for studies**

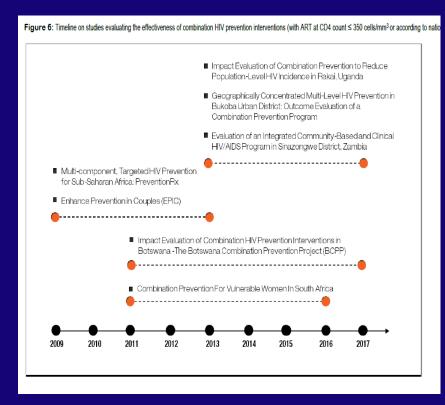
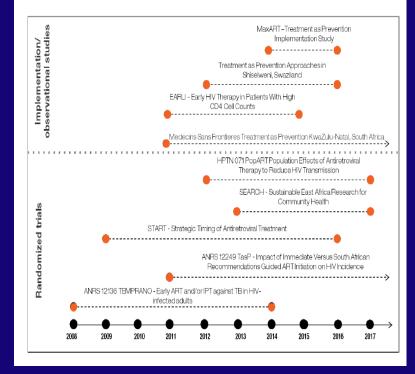


Figure 3: Timeline on projects with early antiretroviral therapy (CD4 count ≥ 500 cells/mm<sup>3</sup>) for general population

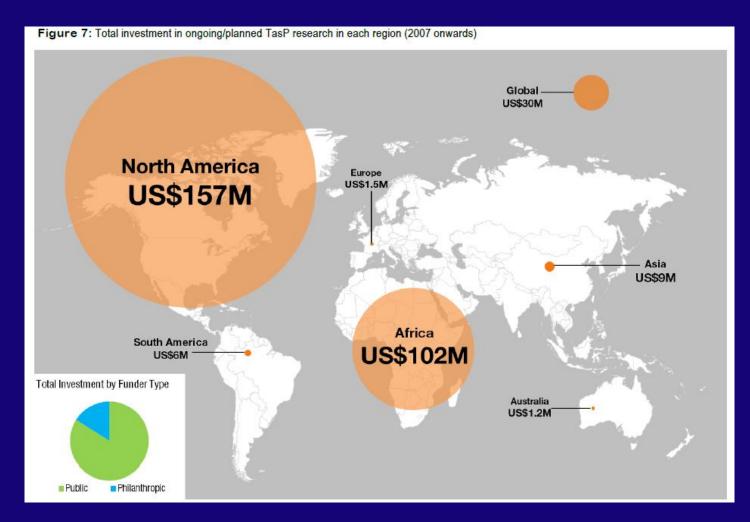






#### AVAC UNAIDS Report, 2014 http://www.avac.org/resource/antiretroviral-treatment-prevention-hiv-and-tuberculosis

#### Estimated financial investment in TasP



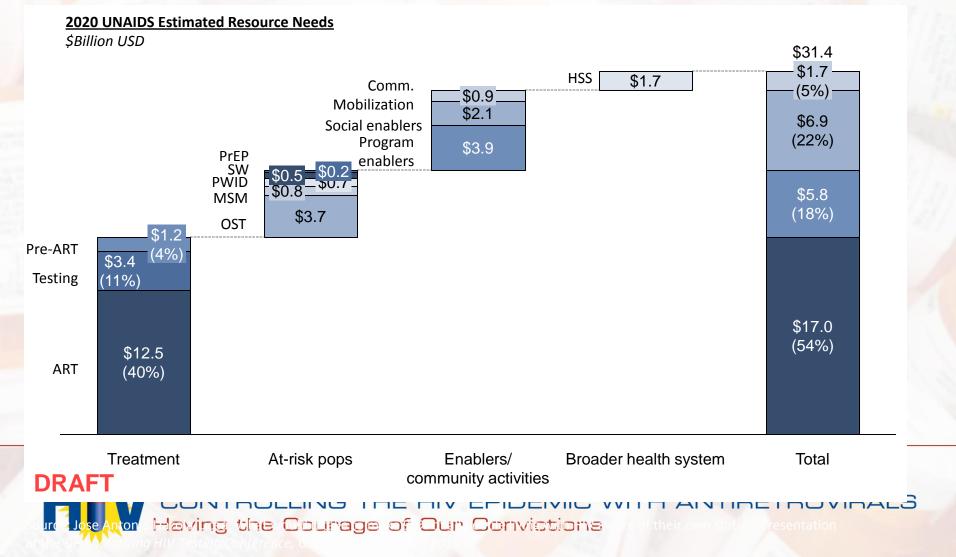
AVAC UNAIDS Report, 2014

http://www.avac.org/resource/antiretroviral-treatment-prevention-hiv-and-tuberculosis

### Are these trials ethical given new standard of care?

- Which ones should be stopped and converted to programme implementation?
- How do we ethically conduct PrEP trials in areas with sub-standard care?
- How do we best use these resources to learn how to implement test and treat and other interventions?

## At the peak, only about half of UNAIDS's estimated need would be for treatment



#### What is wrong with this picture?



#### ...and it is not that no one is taking PrEP

### HIV treatment reduces viral load and heterosexual transmission (2003)

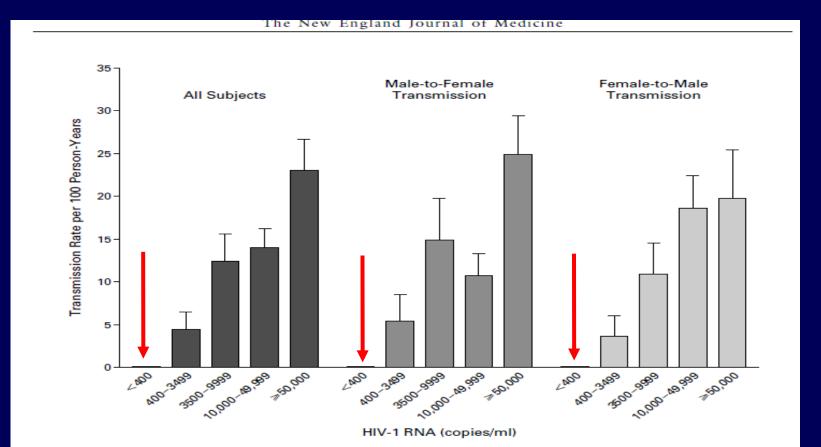


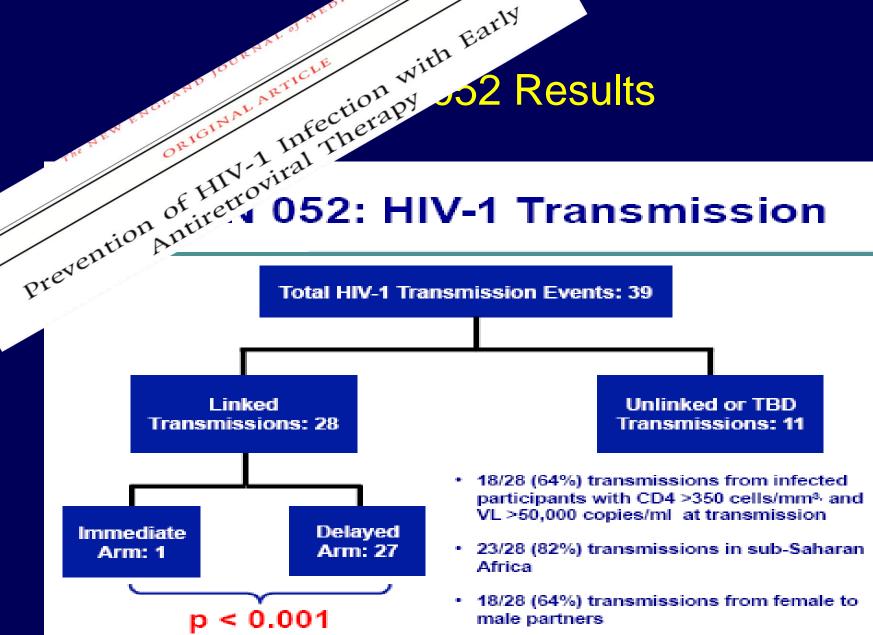
Figure 1. Mean (+SE) Rate of Heterosexual Transmission of HIV-1 among 415 Couples, According to the Sex and the Serum HIV-1 RNA Level of the HIV-1-Positive Partner.

At base line, among the 415 couples, 228 male partners and 187 female partners were HIV-1-positive. The limit of detection of the assay was 400 HIV-1 RNA copies per milliliter. For partners with fewer than 400 HIV-1 RNA copies per milliliter, there were zero transmissions.

#### Quinn et al. NEJM. 2003;342(13):921-929.



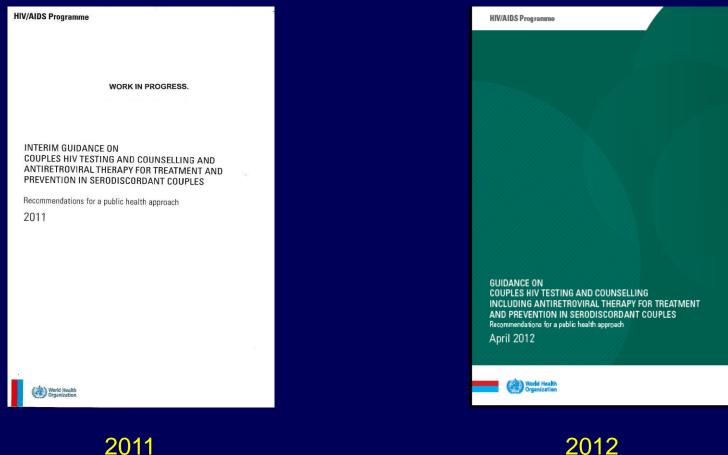
# on terroviral Infection With D2 Results



Cohen NEJM 2011

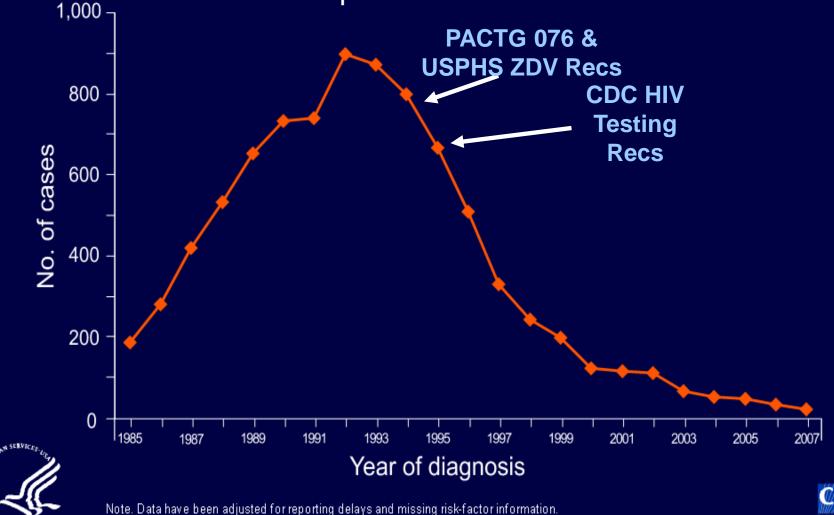


#### Serodiscordant couples guidelines, 2011 and 2012



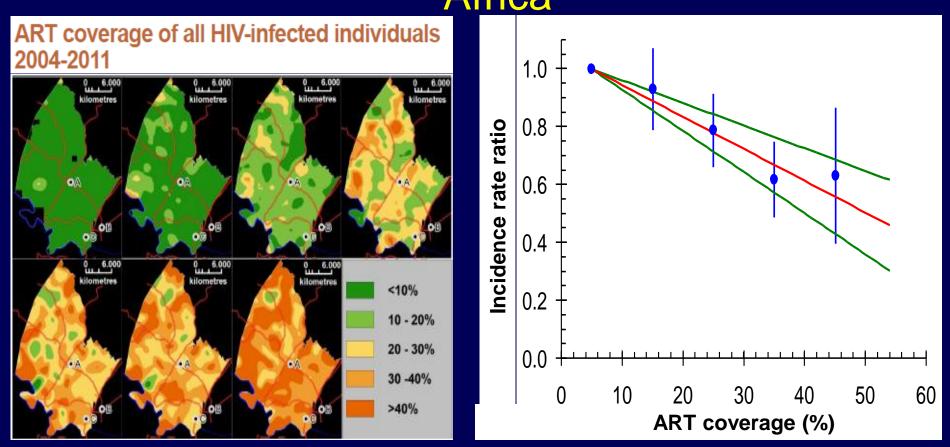
2012

#### Estimated Numbers of Perinatally Acquired AIDS Cases by Year of Diagnosis, 1985–2007—United States and Dependent Areas



HEALIN &

#### Community scaling of ART coverage reduces individual risk of transmission: KZN South Africa



Incidence falls by 1.1% (0.8%-1.4%) for each 1% increase in coverage

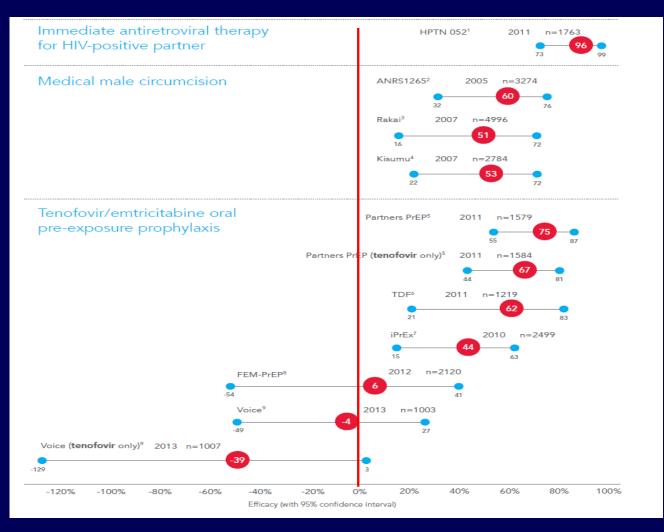
#### Tanser Science 2013; Williams 2013



#### WHO Option B+ recommendations, 2013



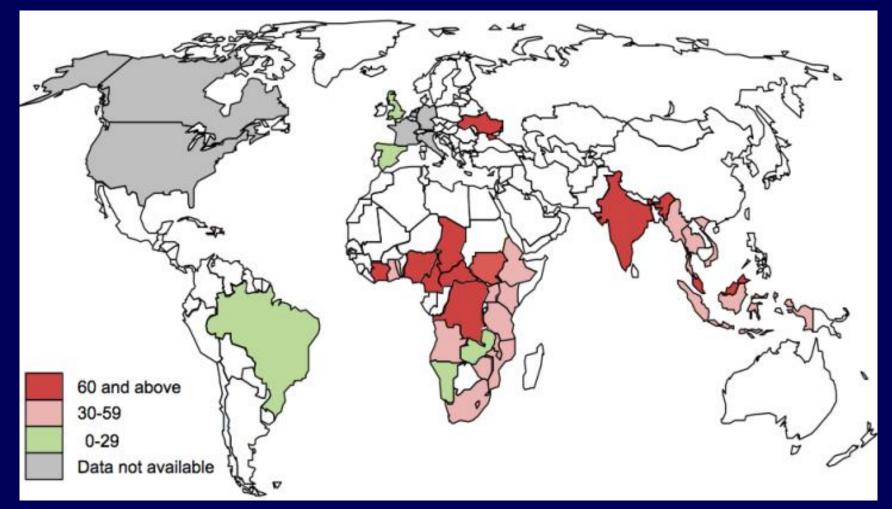
### Biomedical interventions for the prevention of HIV transmission





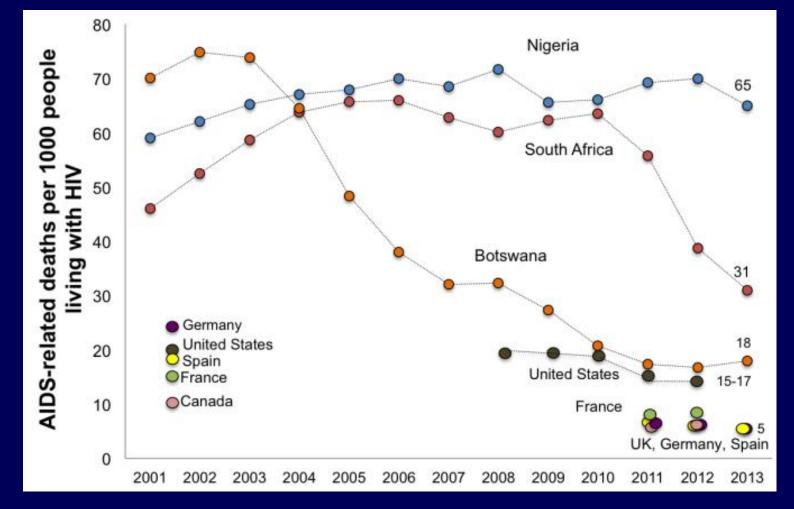
Slide courtesy of Julio Montaner

# Global AIDS-related death rate per 1000 PLHIV, 2013



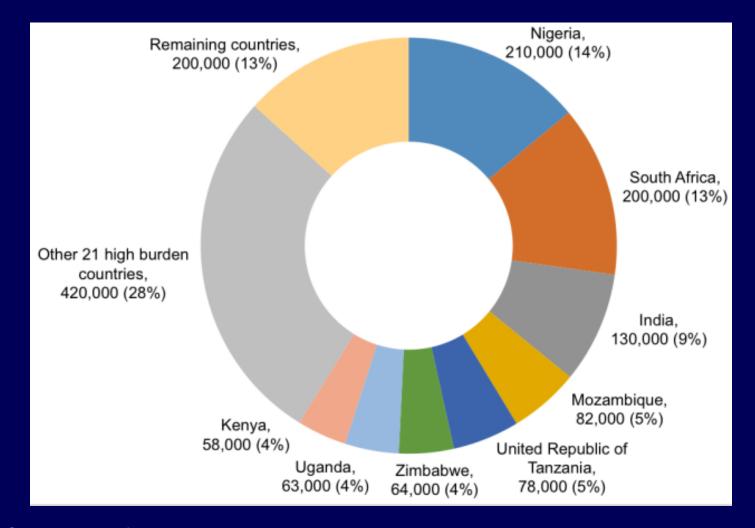
Trends in AIDS deaths, new infections and ART coverage in the top 30 countries with the highest AIDS mortality burden; 1990-2013. Granich et al. PlosOne, 2015

# Trends in estimated death rate per 1000 PLHIV, 2011-2013



Trends in AIDS deaths, new infections and ART coverage in the top 30 countries with the highest AIDS mortality burden; 1990-2013. Granich et al. PlosOne, 2015

### Estimated annual AIDS-related deaths by country, 2013



Trends in AIDS deaths, new infections and ART coverage

in the top 30 countries with the highest AIDS mortality burden; 1990-2013. Granich et al. PlosOne, 2015

#### **Fast Track Cities Initiative**



#### MAIRIE DE PARIS 🥥

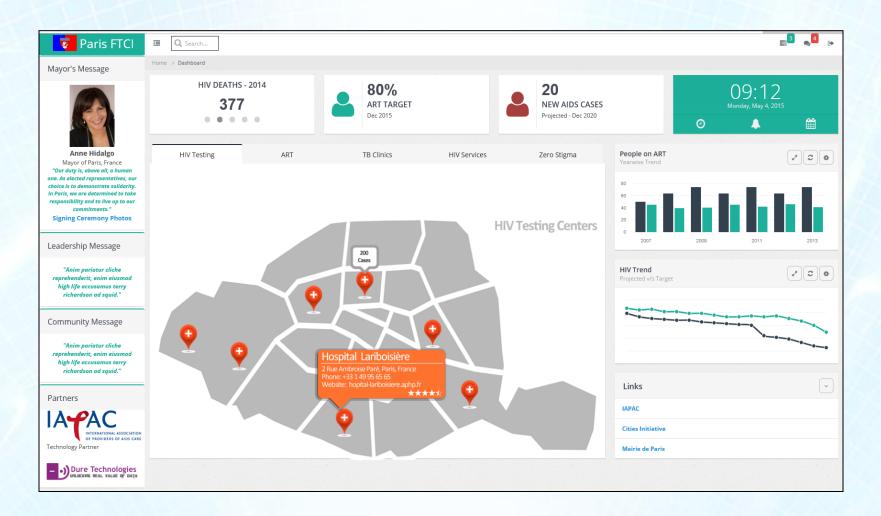








#### **FAST-TRACK CITY DASH BOARD**







#### **COMMUNITY INFORMATION SYSTEM**



#### Re-think how we spend the money

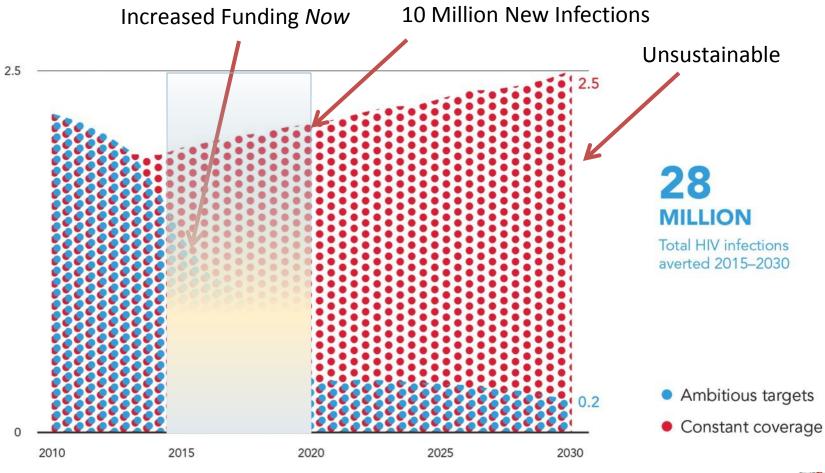








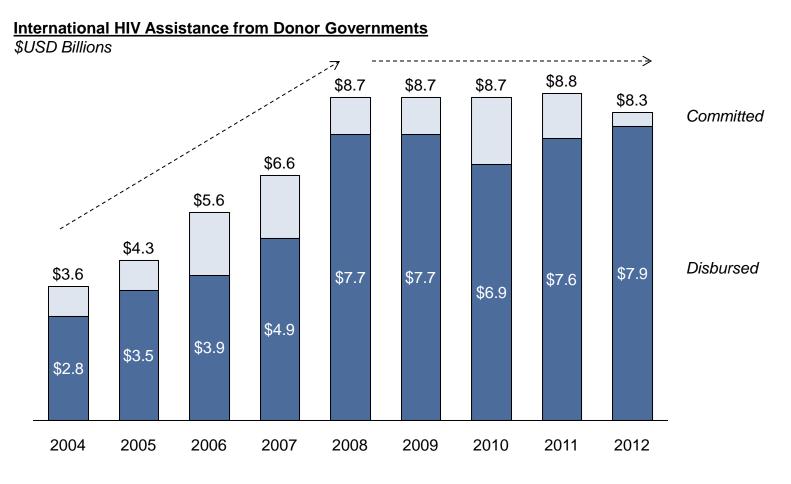
#### **A Five Year Window**





Number of new infections (million)

#### Going Forwards, International Donor HIV Assistance has Plateaued

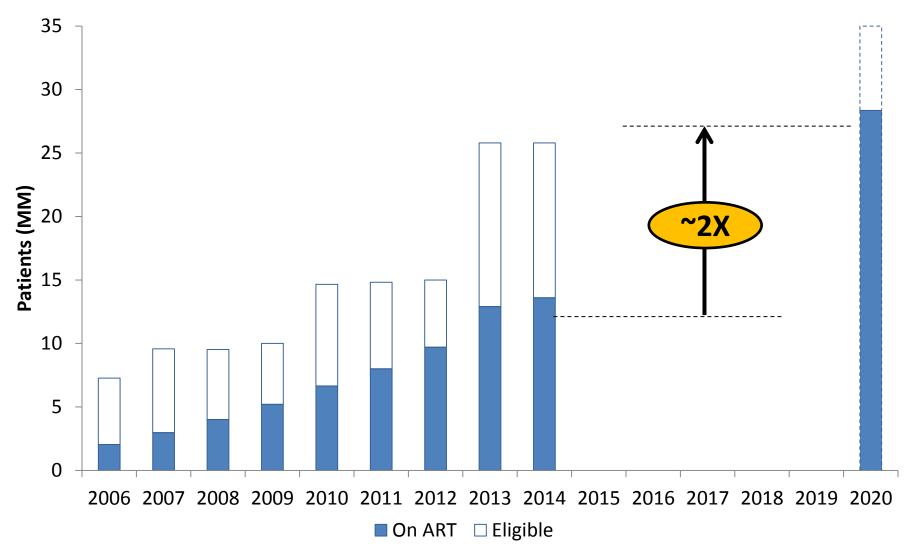


DRAFT

Source: UNAIDS, "Financing the Response to HIV in Low- and Middle-Income Countries", 2013

#### To get benefits, we would need to scale up ART significantly. At first glance, this appears to be prohibitively costly (Ripin, IAS 2015, CHAI)

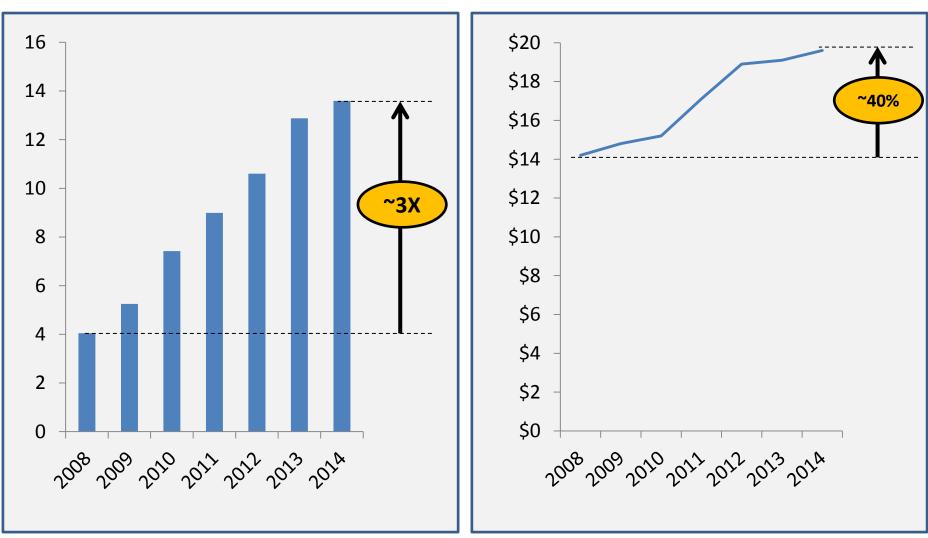




Source: UNAIDS, Global AIDS Report 2006-2013.; WHO UNICEF and UNAIDS, Global Update on HIV Treatment 2013.

#### Over the past 6 years, however, we have tripled the number of patients on ART while funding levels increased by only 40% (Ripin, IAS 2015 CHAI)

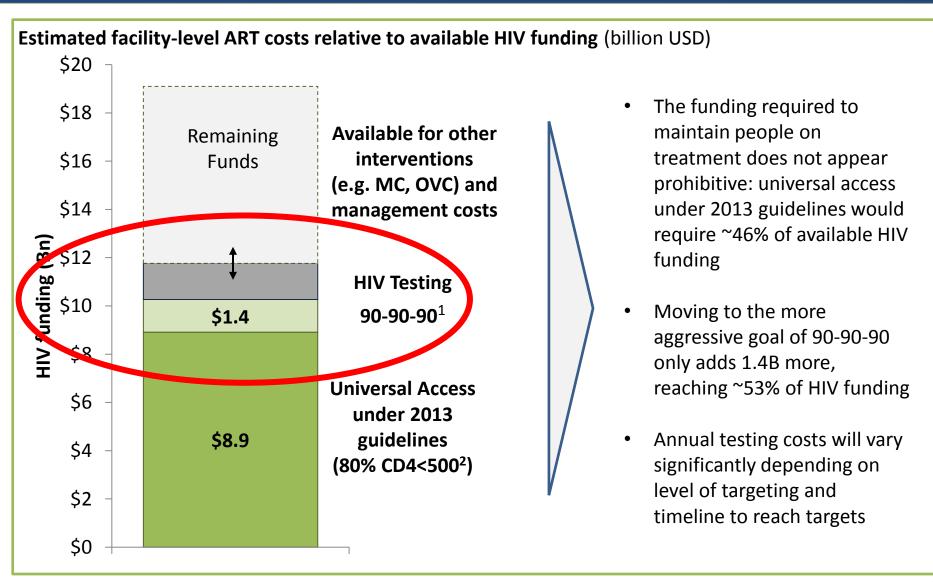
Patients on ART, millions



**HIV funding levels**\*, \$ billions

\* Resources available for HIV programs in low and middle income countries. UNAIDS, Global AIDS Gap Reports, 2012 & 2013.

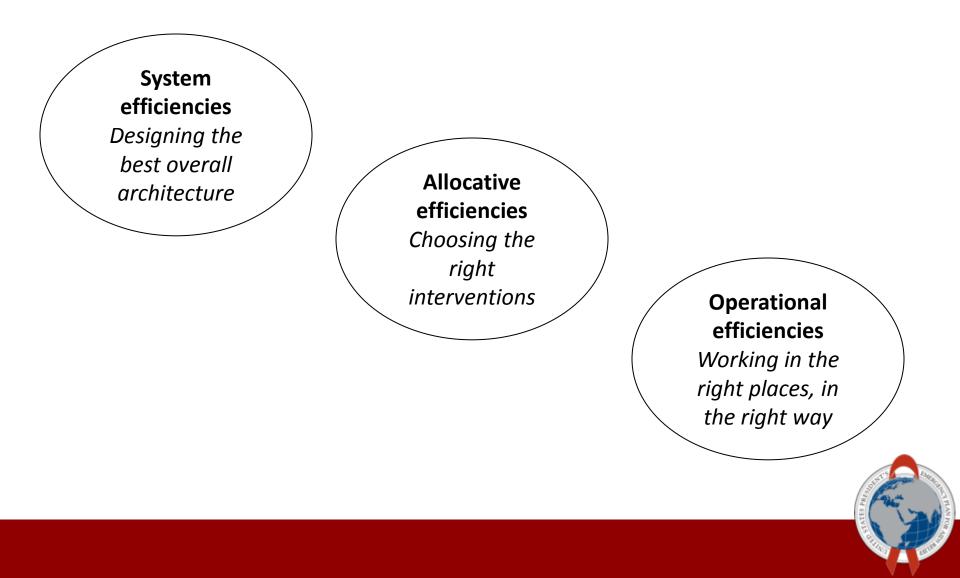
#### A high-level estimate suggests that universal access is affordable, with facilitylevel ART costs requiring 45-55% of available HIV funding (Ripin, CHAI)



1. Defined as 81% PLHIV

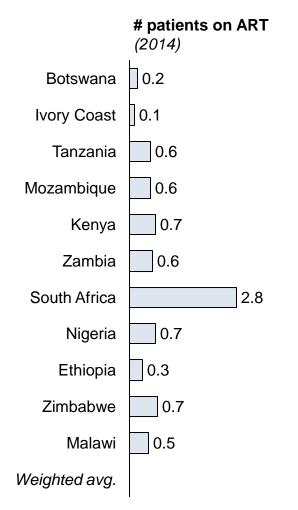
2. Also includes implementation of Option B+ and treatment for serodiscordant couples.

#### **PEPFAR:** We see three categories of efficiencies



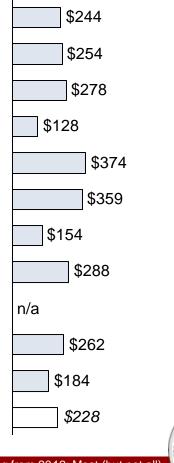
### Direct testing and treatment spending per patient averages ~\$540...

Direct treat/test spending/patient

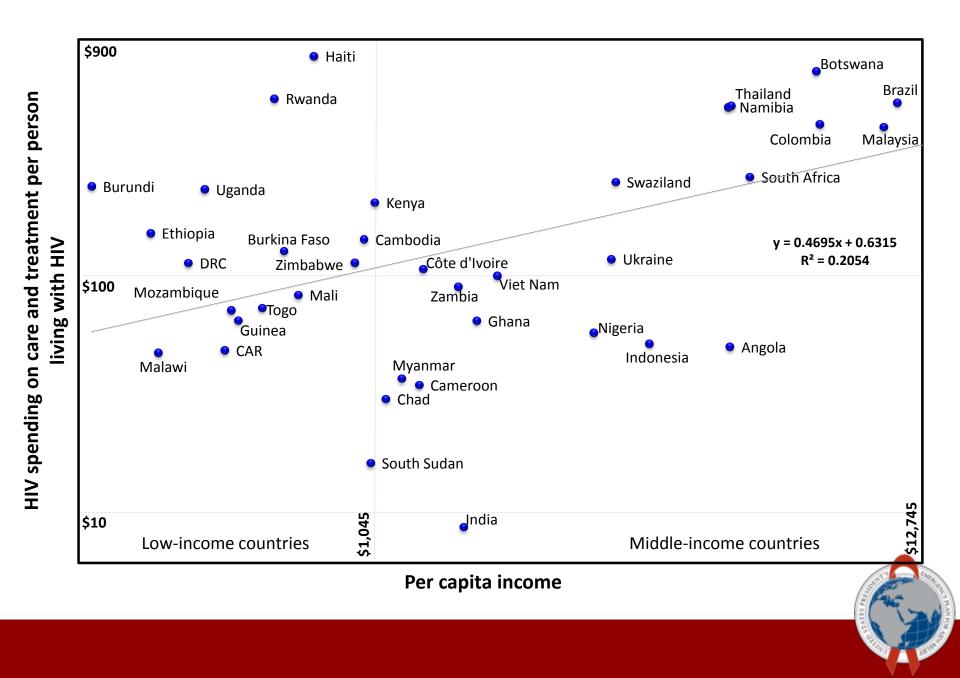




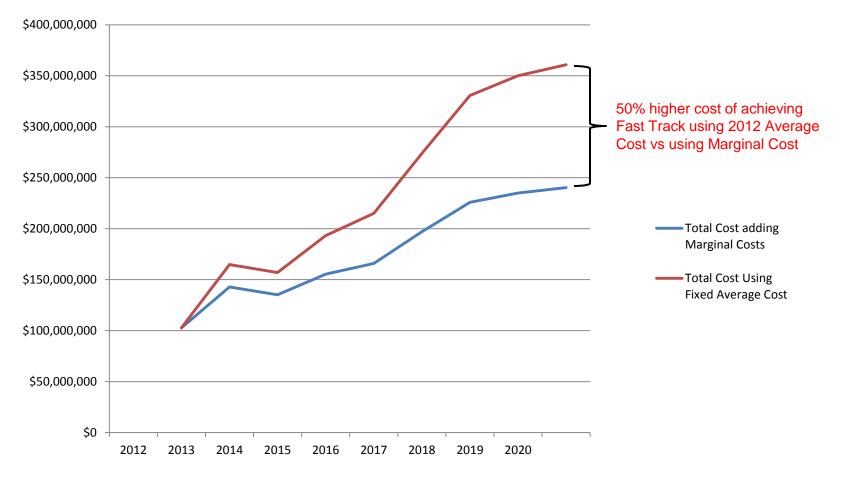
**Commodity spending/patient** (2012, 13, or 14)



Source: PEPFAR COPs; National NASAs. Note: Direct spending numbers are derived from NASAs, most (but not all) dating from 2012; Most (but not all) commodity spending numbers date form 2014. Direct spending totals include those for clinical care, community care, PMTCT, HTC, and Labs; excludes HSS, program management, key pops, and surveillence. Country spending averages have been calculated by dividing the specific total dollar spend into the reported program size (from UNAIDS) for the relevant year.

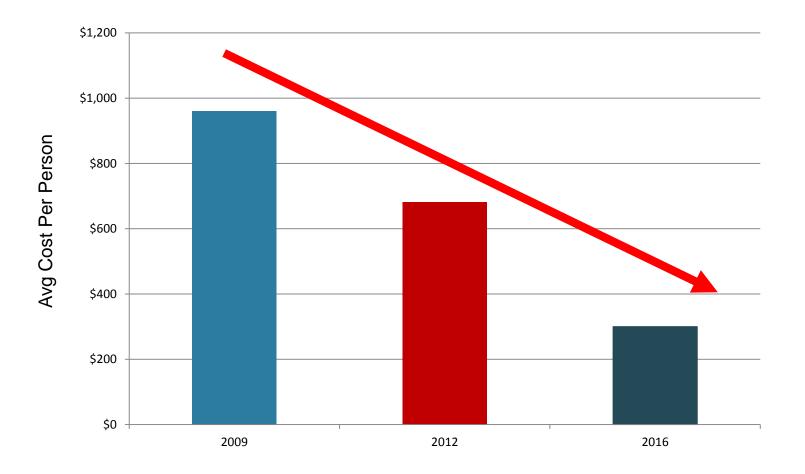


#### **Be Attentive to Marginal Costs!**



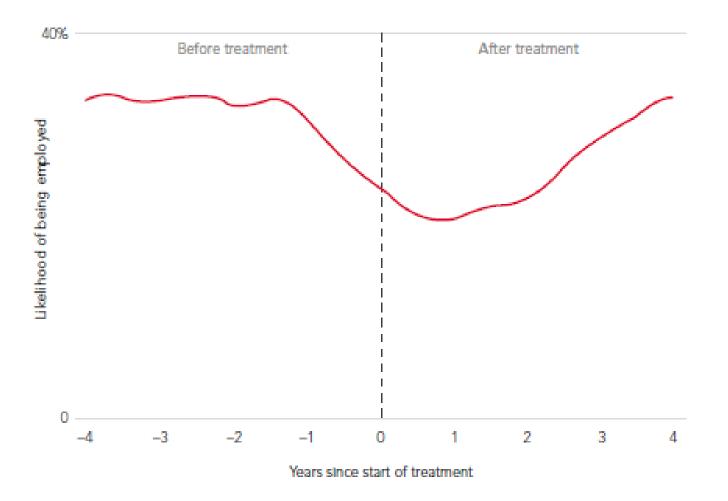


#### South Africa: Significant Economies of Scale Leads to Decreased Cost





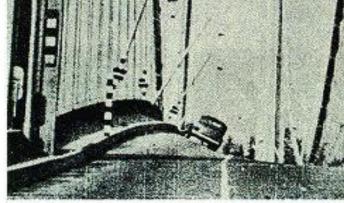
### Treatment has a positive economic impact: healthy people go back to work





Source: Barnighausen 7 et al. The economic behavior of the risk of

### Treatment serves as a bridge to the end game



The Tacoma Narrows Bridge literally twisted apart on Nov. 7, 1940.

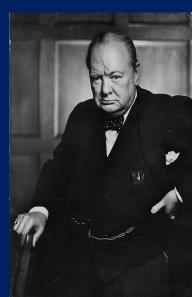


- Cure
- ????



### However beautiful the strategy, you should occasionally look at the results

--Winston Churchill



#### Ending AIDS is feasible:

- We have the tools
- Set ambitious targets to realize potential
- Work with community to reach everyone living with HIV to prevent illness, death and transmission
- Global solidarity to finance scale up—focus resources to ensure efficiency and impact
- Mind the Innovation Chasm—we will need optimal diffusion for success



#### Thank you

- Mike Ruffner (OGAC)
- David Ripin (CHAI)
- Somya Gupta (IAPAC)
- Brad Hersh (UNAIDS)
- Jose Zuniga (IAPAC)
- Brian Williams (SACEMA)